



# Matthew Nebel

VICE PRESIDENT  
Oakland



[matthew.nebel@colliers.com](mailto:matthew.nebel@colliers.com)

## EDUCATION OR QUALIFICATIONS

University of Colorado,  
Boulder,  
BA Economics with Business  
Emphasis

Dale Carnegie "How to Sell  
Like a Pro"

## AFFILIATIONS OR MEMBERSHIPS

California Dept. of Real Estate

Northern California Golf  
Association

SPUR Oakland

San Francisco International  
One Design Class

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## CONTACT DETAILS

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## AREA OF EXPERTISE

Matthew specializes in Tenant/Landlord representation in the San Francisco Bay Area with a focus on the East Bay Oakland Metro Area.

As a native of the San Francisco East Bay he has extensive knowledge of the Bay Area and a large network of local contacts.

Matthew has extensive experience working with both tenants and landlords which gives him a unique understanding of client needs from both sides of the transaction to better accommodate his clients objectives.

## COMMUNITY INVOLVEMENT

National Brain Tumor Society Donor

Youth Golf Instructor

Volunteer at SFSPCA

## BUSINESS AND EDUCATIONAL BACKGROUND

Matthew received his bachelor's degree in Economics with an Emphasis in business. He has also attended the Dale Carnegie how to sell like a pro.

He joined Colliers International's Oakland office in 2015 bringing with him a 10 year proven track record in developing and closing business deals.

Previously, Matthew served as a Director and led the Tenant Representation Practice Group at Equistone Partners representing tenants in the negotiation of leases, subleases, lease restructures and building sales/purchases.

Prior to real estate, Matthew procured new leads for the business development team at BCCI Construction Company, a San Francisco company focused on tenant improvements and building and restoration of historical interiors.



## BUILDING MARKETING REPRESENTATIONS

The following is a partial list of building marketing representations:

Address	Square Feet
> City Square	160,104
> 405 14th Street	81,000
> 3901-3903 Broadway	54,936
> 80 Swan Way	52,466
> 80 Grand Ave	46,200
> 140-160 Franklin Street	44,000
> 1211 Embarcadero	24,821



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## REPRESENTATIVE CLIENTS AND PROJECTS

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The following is a partial list of tenant representations:

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	Square Feet
Ramboll-Environ	35,278
Broadline Medical Inc.	32,832
Goldstein Borgen Dardarian & Ho	12,402
HKIT Architects	10,030
Pyatok Architects	9,500
Streamlinevents	9,123
Stillwater Sciences	8,901
American Lung Association	7,391
Ninyo & Moore	7,244
Cahill Contractors, Inc.	6,963
Save the Bay	6,944
International Parking Design	4,837
First Graduate	4,625
Marion's Inn Law Firm	3,789
Trilogy Interactive	3,363
Camp, Rousseau Montgomery, LLP	2,989

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### Sales:

Represented the East Bay Asian Local Development Company ("EBALDC") with the acquisition of 1825 San Pablo, Oakland, a +/- 19,431 SF building.

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